



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

November 17, 2013

### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$66,466	16
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### Platinum Producers (\$30,000 - \$50,000)

Lemar, Mike	Sunshine State Agency	\$41,619	15
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### Gold Producers (\$10,000 - \$30,000)

Mednick, Scott E.	Professional Insurance Systems of Florida	\$24,696	10
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$24,681	3
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$24,492	7
Wroblewski, Robert M.	SOS Insurance Group	\$22,382	8
Schwartz, Scott J.	Insurance Protection Services	\$19,224	1
American Eagle Consultants, Inc.		\$14,600	2
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,504	5
Hatton, Catherine E.	Long Island Insurance Solutions	\$13,452	6
Desouza and Co., Inc.		\$12,762	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$11,598	4
First Insurance Enterprises, Inc.		\$10,848	2
Carroll, Charles W.	Carroll Insurance Agency	\$10,740	1

### Silver Producers (\$5,000 - \$10,000)

Cheek, Steven J.	Cheek Insurance Agency	\$9,288	2
Maisto, Stephen	Maisto Insurance Agency	\$8,448	1
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$7,517	6
Tamiso, William L.	Southeastern Insurance Agency	\$7,240	1
Olsen, Steven J.	Olsen Insurance Agency	\$6,933	1
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$5,940	1
Skolnick, Hal S.	Skolnick Insurance Agency	\$5,712	1
Stamper, John W.	Choice Plus Benefits	\$5,640	2
Centurion Agency, Ltd.		\$5,436	1
Costa, John J.	Agent Services of America	\$5,328	1

### Bronze Producers (\$2,500 - \$5,000)

Alan, Stuart	Senior Care Insurance Center	\$4,968	1
Daley, Michael A.	Daley Insurance Agency	\$4,764	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$4,644	1
Diaz, Jesus Jr.	Diaz Insurance Agency	\$4,524	1
Rutstein, Michael W.	Rutstein Insurance Agency	\$4,452	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$4,368	1
Matthies, Phillip M.	Matthies Insurance Agency	\$4,368	1
Knight, Thomas S.	Pacific Standard Insurance Services, Inc.	\$4,320	1
Katz, Annette	Katz Insurance Agency	\$4,188	1
Iglesias, Rafael A.	Iglesias Insurance Agency	\$3,996	1
Baacke, Brian W.	Baacke Insurance Agency	\$3,912	1
Victorson Associates, Inc.		\$3,892	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$3,889	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$3,768	1
Broedell, Joseph F.	Broedell Insurance Agency	\$3,708	1
Norgard, Chad M.	Norgard Insurance Group	\$3,708	1
Wilkerson, Cecil H.	Wilkerson Insurance Agency	\$3,624	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,576	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,392	1
Rentner, Cary	Rentner Insurance Agency	\$3,324	1
Trenary, Richard W. Jr.	Trenary Insurance Agency	\$3,276	1
Pendorf, Paul W. II	Pendorf Insurance Agency	\$3,168	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$3,108	1
Yankin, Dianne L.	Yankin Insurance Agency	\$3,084	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,068	4
Blythe, Paul	Blythe insurance Agency	\$2,952	1
Schoon, Judith D.	Schoon Insurance Agency	\$2,928	1
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$2,844	1
Forhman, Elaine T.	R & E Marketing Assoc., Inc.	\$2,844	1
Santo, Bergino J.	Santo Insurance Agency	\$2,844	1
Smith, Michael E.	Smith Insurance Agency	\$2,755	1
U.S. Family Financial Services, Inc.		\$2,700	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$2,688	2
Buck, James L.	Buck Insurance Agency	\$2,676	1
Zion, Joseph S.	Zion Insurance Agency	\$2,628	1
American Independent Marketing, Inc.		\$2,580	2
Daniels, David K.	David K. Daniels & Associates	\$2,532	1



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

November 17, 2013

### Diamond Producers (\$20,000 & Above)

Kingsley, Beverly J.	\$22,152
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### Platinum Producers (\$15,000 - \$20,000)

Schwartz, Scott J.	\$19,224
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### Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$14,976	Tantillo, Robert V.	\$13,320
Gordon, Aaron	\$14,016	Desouza, Derek A.	\$12,762
Rapini, Duane M.	\$13,668	Berkowitz, Barnett	\$11,492
Barta, Devin M.	\$13,328	Carroll, Charles W.	\$10,740

### Silver Producers (\$5,000 - \$10,000)

Stevens, Ray	\$9,792	Cheek, Steven J.	\$6,168
Ahlbum, Jon	\$9,744	Patterson, Adam D.	\$6,048
Cochran, John T.	\$8,460	Barganier, Brian K.	\$6,036
Maisto, Stephen	\$8,448	Sheldon, Paul T.	\$5,940
Sachs, Kerry	\$8,244	Hatton, Catherine E.	\$5,772
Rothaus, Martha J.	\$8,056	Skolnick, Hal S.	\$5,712
Sweeney, Paul W.	\$8,049	Aarons, Neill	\$5,559
Wierzbicki, Jason P.	\$7,956	Daenzer, Christopher	\$5,460
Silberstein, Herman	\$7,784	Strickland, John C.	\$5,328
Tamiso, William L.	\$7,240	Saylor, Dexter R.	\$5,209
Morris, Jason	\$7,128	Reyes, Gustavo M.	\$5,172
Olsen, Steve J.	\$6,933	Edwards, Jackson, IV	\$5,136
Stevens, Sandra K.	\$6,696	Lovelace, David P.	\$5,112
Burke, April L.	\$6,168		

### Bronze Producers (\$2,500 - \$5,000)

Minervini, Debra A.	\$4,968	Jaffe, Joseph A.	\$3,396
Hart, Kyle D.	\$4,884	Nordstrom, Timothy W.	\$3,392
Daley, Michael A.	\$4,764	Rentner, Cary	\$3,324
Stamper, John W.	\$4,704	DeLauter, Kenneth R. Jr.	\$3,312
Ehrlich, Carl F.	\$4,644	Pendorf, Paul W. II	\$3,168
Diaz, Jesus, Jr.	\$4,524	Hunt, Marilee	\$3,120
Rutstein, Michael W.	\$4,452	Becker, Gary S.	\$3,108
Bullard, Janet C.	\$4,368	Yankin, Dianne L.	\$3,084
Matthies, Phillip M.	\$4,368	Borosak, William J. Jr.	\$3,024
Knight, Thomas S.	\$4,320	Brothers, Robert	\$3,024
Primack, Neil E.	\$4,248	Gould, Earle R.	\$3,024
Katz, Annette	\$4,188	Blythe, Paul	\$2,952
Graham, Christopher N.	\$4,152	Schoon, Judith D.	\$2,928
Iglesias, Rafael A.	\$3,996	Clawson, Janet K.	\$2,892
Holzman, Robert	\$3,948	Greenberg, Joshua K.	\$2,846
Fuller, Bret A.	\$3,912	Barrowman, Jeffrey A.	\$2,844
Perlow, Linda E.	\$3,892	Cortes, Julio C.	\$2,844
Scoggins, Edith A.	\$3,889	Forhman, Elaine T.	\$2,844
Sakharoff, Richard D.	\$3,768	Mazzurco, Andrew S.	\$2,844
Broedell, Joseph F.	\$3,708	Quinn, Glenn D.	\$2,844
Norgard, Chad M.	\$3,708	Santo, Bergino J.	\$2,844
Palmer, Casey V.	\$3,660	Smith, Michael E.	\$2,755
Wilkerson, Cecil H.	\$3,624	Sarbone, Ira	\$2,700
Adler, Jeffrey S.	\$3,576	Buck, James L.	\$2,676
Rosenkrantz, Howard	\$3,528	Chard, Dani L.	\$2,628
Gordon, Ian	\$3,480	Puro, Miko M.	\$2,628
Travis, Ann V.	\$3,460	Zion, Joseph S.	\$2,628
Macht, Richard	\$3,444	Kempler, Gary S.	\$2,568
Kraus, Bernard	\$3,416	Grady, Roger A. Jr.	\$2,532
Malooley, Michele A.	\$3,399		